

ARTICULATION AGREEMENT
between
HOFSTRA UNIVERSITY
and
SUFFOLK COUNTY COMMUNITY COLLEGE

This document represents the transfer credit Articulation Agreement between Hofstra and Suffolk County Community College. This agreement is applicable to Suffolk County Community College students transferring into the Frank G. Zarb School of Business.

The information included will be effective as of September 1, 2006 and renews automatically. This agreement will be reviewed by both institutions every other year and updated or terminated as determined by either party on six months notice.

The attached documents are the result of dialogue between the Suffolk County Community College and Hofstra University Deans and Department Chairs. Each business course outline has been reviewed by both parties for content and transferability.

Excerpts from the 2006-2007 Hofstra University General Bulletin are included describing the Zarb School of Business degree requirements for B.B.A. students, transfer credit and advanced standing policy.

1. Hofstra University will accept up to 65 semester hours (s.h.) of transfer credits from Suffolk County Community College. Any given course must have a grade of C- or better and the overall GPA must meet current Hofstra Bulletin requirements.
2. The attached articulation agreement serves as a guideline for the minimum number of transfer credits from Suffolk County Community College to Hofstra University. Suffolk County Community College students will be given the opportunity to complete the requirements for a Bachelor of Business Administration Degree from the Frank G. Zarb School of Business within four additional semesters of full-time study (12-17 s.h.).
3. To receive a Bachelor of Business Administration degree from the Frank G. Zarb School of Business students are required to complete a minimum of 128 semester hours. For details see specific requirements for the B.B.A. degree on page 5-7.
4. Hofstra University requires that at least 50% of the total business credits required for the Bachelor of Business Administration degree must be earned at Hofstra.

Course Equivalents

Hofstra University Business Requirements

SCCC

Hofstra Equivalent

General Education Requirements

MA 23/MAT 103	Statistics I	QM 1	Intro. To Business Statistics
MA 24/MAT 104	Statistics II	QM 122	Inter. Business Statistics

Business Core Requirements

AC 11/ACC 101	Principles of Accounting I	ACCT 101	Financial Accounting
AC 12/ACC 102	Principles of Accounting II	ACCT 102	Managerial Accounting
AC 13/ACC 113 and AC 14/ACC 114	Fundamentals of Accounting I; Fundamentals of Accounting II	ACCT 101	Financial Accounting
AC 15/ACC 115	Managerial Accounting	ACCT 102	Managerial Accounting
AC 84/ACC 124	Corporate Finance	FIN 101	Intro. To Finance, Financial Markets & Institutions
BA 51/BUS 208	Management Principles and Practices	MGT 101	Intro. To Management
BD 57/MKT 101	Principles of Marketing	MKT 101	Principles of Marketing
BA 62/BUS 141	Fundamentals of International Business	IB 150	Intro. To International Business

For Accounting Majors

*AC 51/ACC 201	Intermediate Accounting I; Intermediate Accounting II	ACCT 123& 124	Financial Accounting – Theory & Practice
*AC 52/ACC 202	Intermediate Accounting I; Intermediate Accounting II	ACCT 123& 124	Financial Accounting – Theory & Practice
BL 72/LAW 212	Business Law II	LEGL 24	Legal Aspects of Business Organization

*To receive credit for ACCT 123 & 124, a student must receive a C or better in ACCT 125, Accounting Entities, at Hofstra.

General Business (Non-Major) Electives

AC 37/ACC 137	Computer Accounting Principles	GB 889	General Business Elective
AC 70/ACC 210	Cost Accounting I	GB 889	General Business Elective
AC 82/ACC 212	Electronic Spreadsheet Application for Acct.	GB 889	General Business Elective
BL 40/LAW 101	Introduction to Law	No Credit	
BL 43/LAW 202	Civil Litigation	No Credit	
BL 47/LAW 105	Law Office Management and Practices	No Credit	
BL 50/LAW 260	Paralegal Internship	No Credit	
BL 70/LAW 170	Law For Business	No Credit	
BL 71/LAW 111	Business Law I	LEGL 889	Legal Studies Elective
BA 11/BUS 101	Introduction To Business	GB 1	Foundations of Business
BA 15/BUS 105	Personal Financial Management	FIN 31	(Non-Finance Major Elective)
BA 21/BUS 107	Business Mathematics	No Credit	
BA 22/BUS 112	Computing For Business	No Credit	
BA 29/BUS 109	Supervision: Concepts and Practices	No Credit	
BA 42/BUS 114	Professional Development	No Credit	
BA 52/BUS 121	Office Management	GB 889	General Business Elective
BA 55/BUS 127	Organizational Behavior	GB 889	General Business Elective
BA 56/BUS 129	Human Resources Management	GB 889	General Business Elective
BD 58/MKT 201	Cases in Marketing Management	GB 889	General Business Elective
BD 59/MKT 107	Consumer Behavior	GB 889	General Business Elective
BD 63/RET 111	Retail Principles	GB 889	General Business Elective
BD 64/RET 112	Retailing Buying and Merchandising	GB 889	General Business Elective
BD 65/RET 115	Introduction to the Fashion Business	GB 889	General Business Elective
BD 68/RET 201	Retail Store Operations and Administration	GB 889	General Business Elective
BD 69/RET 211	Retail Management Problems	GB 889	General Business Elective
BD 70/RET 213	Advertising	GB 889	General Business Elective
BD 73/MKT 216	Salesmanship	GB 889	General Business Elective
BD 79/MKT 218	Marketing Research	GB 889	General Business Elective