



# INSURANCE STUDIES

## Summer 2012

### AICPCU

Note: Study materials for AICPCU courses should be ordered from the American Institute by calling 800-644-2101.

#### ARM 56: RISK FINANCING

H7921-71	Michael Hoff	10 sessions	\$319
Tuesday	May 15-July 24	6-8 p.m.	
No class July 3.			

#### PROPERTY & CASUALTY CRAM COURSE

H7115-71	Ronald Tucker	9 sessions	\$450
Monday, Wednesday	June 11-July 11	6-9 p.m.	
No class July 4.			

Approved by the New York State Department of Financial Services

**WE ALSO OFFER  
FINANCIAL PLANNING and REAL ESTATE  
COURSES!**

**FALL SEMESTER  
INSURANCE COURSES BEGIN  
ON SEPTEMBER 10**

### CONTINUING EDUCATION CREDITS FOR INSURANCE AGENTS, BROKERS AND CONSULTANTS (C.E.U)

#### A BRIEF COURSE IN REINSURANCE (NYCR-235975)

H7125-71	Brian Kilgannon	1 session	\$170
Saturday	May 19	9 a.m.-5 p.m.	8 CE credits
Approved for the following licenses: C1, LA, LB, BR, C3, PA, PC			

#### FUNDAMENTALS OF ENVIRONMENTAL INSURANCE (NYCR-235976)

H7126-71	Victor Jaffe	1 session	\$170
Saturday	June 2	9 a.m.-5 p.m.	8 CE credits
Approved for the following licenses: BR, C3, PA, PC			

#### IDENTITY THEFT (NYCR-236021)

H7129-71	Steve Flood	1 session	\$170
Thursday	June 7	9 a.m.-5 p.m.	8 CE credits
Approved for the following licenses: C1, LA, LB, BR, C3, PA, PC			

#### INSURANCE FRAUD ((NYCR-236022)

H7130-71	Steve Flood	1 session	\$170
Saturday	June 9	9 a.m.-5 p.m.	8 CE credits
Approved for the following licenses: C1, LA, LB, BR, C3, PA, PC			

#### FRAUD AND ABUSE IN THE INSURANCE INDUSTRY AND WHAT BROKERS NEED TO KNOW (NYCR-236403)

H7132-71	John Frizalone	1 session	\$170
Thursday	May 24	9 a.m.-5 p.m.	8 CE credits
Approved for the following licenses: BR, C1, LB, C3, LA, PA, and Life Settlement Brokers			

#### ETHICAL PRACTICE STANDARDS FOR TODAY'S PRODUCER

H7119-71	WebCE	\$170	Self-study
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#### SPECIAL PRICING:

A 10 percent tuition discount is available to organizations enrolling three or more individuals in a combination of programs or courses (may not be combined with other discounts).

Please call June Mullan at 516-463-5014 or 516-463-7800 or e-mail [june.mullan@hofstra.edu](mailto:june.mullan@hofstra.edu). for further information and advisement on course selection and requirements.

If you register for two 8-C.E.U. credit courses simultaneously, you will receive a \$60 tuition discount. When registering, please indicate the correct license number(s) and the exact name(s) on the license holder(s).