

Alumni Achievement Joseph Sparacio '89

Joseph Sparacio began his career with Prudential Financial, Inc. in 1989 as a financial services representative and became a sales manager shortly after his second anniversary with the company. In 1995 he relocated to manage Prudential's Connecticut office and was asked to lead the company's Boston office in 1996. Mr. Sparacio returned to Long Island in 2000 as managing director of Prudential's Uniondale office. In 2005 he joined MassMutual, and is currently the CEO and managing partner of The Island Financial Group, in Woodbury, New York.

Mr. Sparacio earned a Bachelor of Arts from Hofstra University in 1989, and has since remained active in the Alumni Organization. In 2009 he was selected to serve on the Board of Trustees for Hofstra University. He also serves on the Hofstra Honors College Advisory Board and the Hofstra Pride Club board of directors, and is past president of the Hofstra University Alumni Organization. Mr. Sparacio also established The Joseph Sparacio Endowed Scholarship to assist students majoring in speech communication at Hofstra University.

In addition, he is very involved, both as a major donor and an active volunteer, with a number of charities, including the Breast Treatment Task Force and the American Cancer Society, which selected him as a 2007 honoree at the Coaches vs. Cancer Basketball Gala.



Mr. Sparacio currently serves on the board of directors for the Big Brothers Big Sisters organization of Long Island, and was the 2008 honoree at the Big Brothers Big Sisters Annual Presidential Gala.

He is an accomplished motivational speaker who participates in important industry engagements both in the United States and abroad. Mr. Sparacio is a member of the Long Island Association of Insurance and Financial Advisors, the Association for

Advanced Life Underwriters, The Society of Financial Professionals, and the American Business Women's Association. In 2006 Mr. Sparacio was selected to be member of the GAMA Foundation Board of Trustees. He is a member of the President's Circle and a charter member of the Advisory Board of the new Center for Ethics in Financial Services at the American College in Bryn Mawr, Pennsylvania; there, he was honored as *Alumnus of the Year* in 2007.

As a 19-year veteran of the financial services industry, Mr. Sparacio has been the recipient of many company and industry awards. In 2003 he received the "40 Under 40" Award, given annually to 40 Long Island professionals, in recognition of career achievements and community involvement.

Mr. Sparacio and his wife, Robin, currently reside in Sag Harbor, New York, with their four children – Allison and triplets Elle, Ava, and Anthony.