

Q. How can I become a real estate agent?

A. The correct term is real estate salesperson, not real estate agent.

Q. Will your class help me get my realtor license?

A. The correct term is Real Estate Salesperson license. A Realtor is a licensed Real Estate Salesperson registered as a member of the National Association of Realtors, also known as NAR.

Q. When do the classes start?

A. Enrollment is rolling. You can start at your earliest convenience on any given scheduled class session.

Q. How much does it cost?

A. We offer two payment package options. The first option is full payment prior to attending the class. All costs are due before you begin the class. The second payment option is a “Pass & Pay” package. [Explain the difference between the two. Explain that they will have less time to complete the class if they choose the “Pass & Pay” package.]

Q. How long does it take to complete the course?

A. That depends on your schedule and the payment package you choose. You must attend all 20 different modules in order to complete the course. Class sessions are scheduled Monday-Friday, mornings, afternoons and nights. Because you don’t have to take the modules sequentially, it is possible to complete within 10 scheduled classroom dates.

However, the average student completes the course within 20 to 40 scheduled classroom calendar dates. If you are able to attend at least two scheduled sessions a day, then you should complete the course within 10 scheduled classroom calendar dates. If you are only able to attend one class a day, you will complete in 20 scheduled classroom dates. You can set your own schedule as long as you complete the course within the terms of the payment package you choose.

Q. Is the class online or in-person?

A. We are currently offering only in-person classes.

Q. I want to become a real estate broker.

A. You will need to accrue experience in the industry before you can become a licensed Real Estate Broker. If you are just starting in the industry, you need a Real Estate Salesperson license first.

Q. How do I enroll?

A. You can enroll online with a credit card at **leapedu.com**. If you would like to pay cash or by check, please contact Leap EDU Administration at 844-900-LEAP (5327) to schedule an appointment with the bursar.