

School of Health Sciences and Human Services  
Department of Health Professions



# Master of **Health Administration**

Preparation for the next generation of health care leaders

## About the Master of Health Administration (MHA) Program

The mission of the graduate program in health administration at Hofstra University is to educate future health care administrators who can apply evidence-based and critical thinking skills to the delivery of health care services within a culturally diverse environment. The vision of the program is to be a recognized leader in the preparation of competent, ethically sensitive and skilled health care administrators.

The 45-48 semester hour program is designed for aspiring and committed professionals who are interested in careers in health services administration in settings such as hospitals; managed care organizations; medical group practices; ambulatory, long-term care and home health care facilities; insurance and pharmaceutical companies; consulting firms; voluntary and government agencies; and for-profit and nonprofit sector organizations. Emphasis is placed on management theories and practices, policy strategies, and financial and other business considerations as they relate to administration in health care facilities. Effective communication skills and networking with established health professionals are incorporated throughout the program. Students complete an administrative internship at a regional health facility.

Conceptually, this program is built on the fundamental belief that the health of populations results from the interaction among many variables, including genetic, biological, psychological, emotional, behavioral, cultural, political, economic and environmental factors, while incorporating the presence and values of business principles. The goal of the program is to prepare practitioner-scholars who have the knowledge and resources to create and manage health services effectively, efficiently and ethically in order to maximize healthy lifestyles and the health status of populations.

## About Hofstra University

Hofstra University is a dynamic private institution of higher education where students choose from undergraduate and graduate offerings in liberal arts and sciences, business, communication, teacher education, engineering and applied science, health sciences and human services, honors studies, law and medicine. With small class sizes and low student-teacher ratios, the University features excellent facilities with state-of-the-art technology, extensive library resources, and valuable internship programs that match students' interests and abilities with appropriate companies and organizations. The Hofstra community is driven, dynamic and energetic, helping students find and focus their strengths to prepare them for successful futures. Located on 240 acres in Nassau County, New York, the University is less than an hour from midtown Manhattan.



## Program Highlights

Hofstra's Master of Health Administration (MHA) Program offers an innovative curriculum and advanced training for future health care leaders. Located in Nassau County – one of the nation's oldest and most ethnically diverse suburbs and just outside New York City – Hofstra's MHA Program draws on the expertise and resources of the Hofstra North Shore-LIJ School of Medicine at Hofstra University and the North Shore-LIJ Health System to enrich course work.

- ▶ Under the guidance of extraordinary faculty, students learn how to critically analyze health care issues and propose viable solutions in order to increase quality and access to health care while reducing costs.
- ▶ Experiential learning is facilitated through a culminating internship and an independent research project, which complement program course work. Students choose from a variety of exciting internship placements, including hospitals, physicians' offices, long-term care facilities, health insurance companies, pharmaceutical companies, group purchasing organizations and more. Moreover, many graduates find employment opportunities through their internship experiences and networking throughout their time in the program.
- ▶ The program is affiliated with the Association of University Programs in Health Administration (AUPHA). Many students are members of the American College of Healthcare Executives (ACHE) and are also active in Future Healthcare Leaders, a Hofstra student organization that provides networking opportunities with established leaders in the health care industry.
- ▶ Small class sizes provide the supportive environment necessary to develop innovative health care leaders who are competent, ethically sensitive and effective communicators.



## Hofstra's MHA Program emphasizes competencies and values development, including:

- ▶ Applied administrative skills to health services organizations and settings.
- ▶ Health services research, epidemiology and analytical skills.
- ▶ Health information technology and program management.
- ▶ Health policy formation and analysis.
- ▶ Strategic health planning and innovation.
- ▶ Comparative health systems analysis.
- ▶ Problem solving and critical thinking.
- ▶ Ethical behavior.
- ▶ Career development and entrepreneurship.

## Health Administration as a Profession

Health care is changing more rapidly than almost any other field. Continuous evolution is occurring in terms of how and where care is delivered, who is providing those agencies, and how that care may be financed. A number of other current trends are expected to continue, including:

- ▶ Integration of health care delivery organizations to create accessible, appropriate and comprehensive care pathways for all people.
- ▶ Continual advances in medical technology.
- ▶ Collaboration among provider organizations, physicians, businesses, insurers and others to improve community health status.
- ▶ Increased emphasis on disease prevention and wellness promotion.
- ▶ An elderly population that will grow exponentially with the “baby boomer” generation and better-informed patients demanding high-quality care.
- ▶ Pressure from businesses, government, insurers and patients to control costs and demonstrate the value of the services delivered.
- ▶ Efforts to implement continuous quality improvement initiatives similar to those found in other fields.

This is an exciting time for health care management. The field requires talented people to help introduce and manage the changes taking place. In their roles, health care administrators have an opportunity to make significant contributions to improving the health of the communities their organizations serve. As a result of the transformation taking place in the health care system, career options for health care administrators are becoming more diverse.

With the growing diversity in the health care system, many administrators are needed in settings other than the traditional hospital. However, competition is intense at all job levels, and, according to the American College of Healthcare Executives, many positions that previously required only a bachelor’s degree now require a master’s degree.

## Career Opportunities

The Master of Health Administration Program is designed for aspiring and committed professionals and students who are interested in careers in health services management and health care administration in settings such as:

- ▶ Hospitals
- ▶ Ambulatory care facilities
- ▶ Medical group practices
- ▶ Long-term and home health care facilities
- ▶ Pharmaceutical companies
- ▶ Consulting firms
- ▶ Managed care organizations and health insurance companies
- ▶ Government agencies
- ▶ For-profit and not-for-profit organizations





*“It still amazes me that I have been afforded such great opportunities since I entered Hofstra’s MHA Program straight from undergrad, and I would definitely promote the program to anyone interested in administering programs in health care, whether they have a lifetime of experience or a new passion for the field.”*

– Darren Brownlee, MHA, '12; recipient of the  
2012 Johns Hopkins Administrative Residency

## Admission Requirements

- ▶ Baccalaureate degree from an accredited college or university, with a minimum GPA of 3.0.
- ▶ Two letters of recommendation from employers or faculty members.
- ▶ Brief essay discussing career goals, interests and experiences.
- ▶ Current resume.
- ▶ Interview with the program director or other program faculty member may be required.
- ▶ For international students, TOEFL scores are required.

Provisional Acceptance: Students with less than a 3.0 GPA may be admitted provisionally, pending review of additional requested documentation of academic performance or acceptable standardized test scores, such as the GRE or GMAT. Provisionally admitted students must earn a minimum grade of “B” in each of the first 12 semester hours of course work.

### For more information on applying for graduate studies at Hofstra, please contact:

Office of Graduate Admissions  
Phone: 1-866-GRADHOF  
Email: [graddean@hofstra.edu](mailto:graddean@hofstra.edu)  
Apply online at [hofstra.edu/gradapply](http://hofstra.edu/gradapply).

### For more information about the MHA Program, please contact:

Michael J. Gatto, MPA  
Adjunct Associate Professor of Health Professions,  
Director, Master of Health Administration Program  
Phone: 516-463-5883  
Email: [Michael.J.Gatto@hofstra.edu](mailto:Michael.J.Gatto@hofstra.edu)  
Program website: [hofstra.edu/MHA](http://hofstra.edu/MHA)



## Faculty Advisors



**Michael J. Gatto, MPA**, Program Director and Adjunct Associate Professor of Health Professions, Hofstra University; Associate Executive Director of Ambulatory Care Services, Harlem Hospital Center

Professor Michael Gatto is the recipient of the 2012 ACHE Distinguished Faculty Regent's Award. He has more than 20 years of health care management experience in various leadership positions within hospital operations and practice management at Harlem Hospital Center, as well as at Bronx Lebanon Hospital Center, Montefiore Medical Center and Brookhaven Memorial Hospital Medical Center.



**Howard M. Goldberg, MA**, Adjunct Assistant Professor of Health Professions, Hofstra University; Chief Quality and Compliance Officer, ICL, Inc.

Howard Goldberg has more than 27 years of experience in behavioral health services, including more than 17 years of experience in quality assurance and improvement. Professor Goldberg is the chief quality and compliance officer for the Institute for Community Living (ICL), a \$110 million behavioral health provider located in NYC. Howard Goldberg joined ICL in 2002, and in 2010 he was appointed to his current position. Professor Goldberg joined the faculty of Hofstra University in 2007; he teaches several courses in the Master of Health Administration Program. He is also an administrative surveyor for CARF International in its Behavioral Health Division. Howard Goldberg received a Bachelor of Arts in psychology and a Master of Arts in health administration from Hofstra University.

## Faculty

**Stuart Almer, MBA, FACHE**, Adjunct Assistant Professor of Health Professions, Hofstra University; Executive Vice President, Parker Jewish Institute for Health Care and Rehabilitation

**John Bosco, BS**, Adjunct Assistant Professor of Health Professions, Hofstra University; Senior Vice President and Chief Information Officer, North Shore-LIJ Health System

**Joe Edward Coffield, Jr., PhD**, Assistant Professor of Health Professions, Hofstra University

**Michael Dwyer, EdM**, Adjunct Assistant Professor of Health Professions, Hofstra University; Associate Executive Director for Ambulatory Services, Zucker Hillside Hospital

**Lawrence Eisenstein, MD, FACP**, Adjunct Assistant Professor of Health Professions, Hofstra University; Commissioner of Health, Nassau County Department of Health

**Sam Germana, JD**, Adjunct Assistant Professor of Health Professions, Hofstra University; General Counsel and Vice President of Legal Affairs, Trinitas Regional Medical Center

**Michael Goldberg, MBA**, Adjunct Assistant Professor of Health Professions, Hofstra University; Associate Executive Director for Finance, Long Island Jewish Medical Center

**Jane Greenko, RN, MPH**, Adjunct Instructor of Health Professions, Hofstra University; Research Scientist, New York State Department of Health

**Kristin Hartley, MHA**, Adjunct Assistant Professor of Health Professions, Hofstra University; Senior Administrative Manager, Department of Cardiology, North Shore-LIJ Health System

**Jerrold E. Hirsch, PhD**, Adjunct Assistant Professor of Health Professions, Hofstra University; Vice President, Strategic Planning and Program Development, North Shore-LIJ Health System

**Elizabeth Jones, MPA**, Adjunct Assistant Professor of Health Professions, Hofstra University; Project Director, Cicatelli Associates

**Ty Knox, MBA**, Adjunct Instructor of Health Professions, Hofstra University; Chief Information Officer, Long Island Jewish Medical Center, North Shore-LIJ Health System

**Jeffrey Kraut, MBA**, Adjunct Assistant Professor of Health Professions; Assistant Professor of Science Education, Associate Dean for Strategy, Hofstra North Shore-LIJ School of Medicine; Senior Vice President, Strategy and Business Informatics, North Shore-LIJ Health System

## Faculty *continued*

**Rachel Kreier, PhD**, Adjunct Assistant Professor of Health Professions, Hofstra University; Assistant Professor of Economics, St. Joseph's College

**Corinne Kyriacou, PhD, MPH**, Associate Professor of Health Professions, Hofstra University; Program Director, Master of Public Health, Hofstra University

**Lori A. La Salle, RN, JD**, Adjunct Associate Professor of Health Professions, Hofstra University; Partner, La Salle & La Salle, P.C.

**Robert Lazow, DrPH**, Associate Professor of Health Professions, Hofstra University

**Jason Limson, JD**, Adjunct Assistant Professor of Health Professions, Hofstra University; Manager of Labor and Employee Relations, Corporate Human Resources, North Shore- LIJ Health System

**Walter L. Markowitz, EdD, MPA**, Adjunct Assistant Professor of Health Professions, Hofstra University

**Harold McDonald, MPA**, Adjunct Assistant Professor of Health Professions, Hofstra University; Executive Vice President and Chief Operating Officer, Kingsbrook Jewish Medical Center

**Fred S. Sganga, MPH, FACHE, LNHA**, Adjunct Associate Professor of Health Professions, Hofstra University; Executive Director, Long Island State Veterans Home; Northeast Regional Director, National Association of State Veterans Homes

**Robert S. Shapiro, CPA**, Adjunct Assistant Professor of Health Professions, Hofstra University; Senior Vice President and Chief Financial Officer, North Shore-LIJ Health System

**Dennis W. Sheridan, MBA, FACHE**, Adjunct Assistant Professor of Health Professions, Hofstra University; Vice President of Administration, Winthrop-University Hospital

**Linda C. Wenze, PhD, MA, MBA, MS**, Adjunct Associate Professor of Health Professions, Hofstra University

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## Program Affiliates

- ▶ Association of University Programs in Health Administration (AUPHA)
- ▶ American College of Healthcare Executives (ACHE)
- ▶ Health Leaders of New York (HLNY)
  - ▶ Health Education Network (HEN) of HLNY
- ▶ Healthcare Executives Club (HEC)

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