



An Update on Massachusetts Health Care Reform

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The Massachusetts Law: Why So Much Attention?

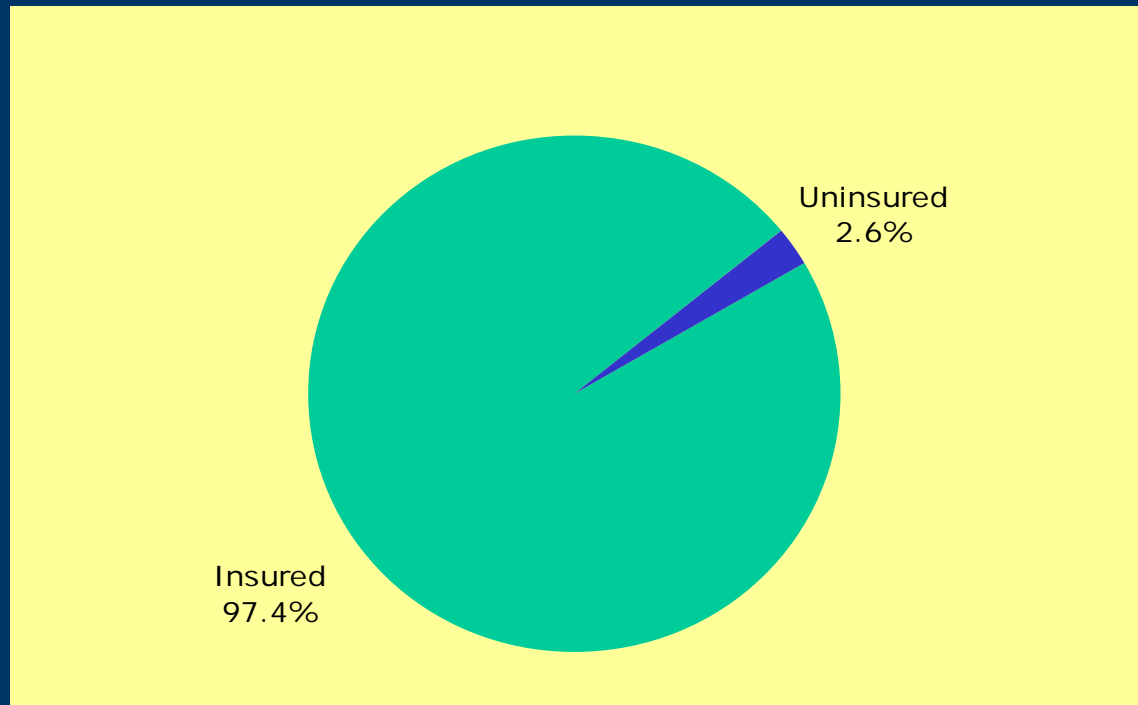
- Ambitious goal: Near universal coverage
- Transcends ideology
 - Bipartisan support
 - Combines policy solutions from the right and the left
 - Partnership between federal government and state
- Novel Approaches
 - Individual mandate, employer contribution, insurance market reforms/exchanges



Scott Brown voted for MA HCR



Uninsurance Rate for All Massachusetts Residents, 2008



Uninsurance was low among Massachusetts residents, with less than 3% (167,300 people) uninsured at the time of the survey.

Source: Urban Institute tabulations on the 2008 Massachusetts HIS

Massachusetts Division of Health Care Finance and Policy

The Building Blocks for Reform in Massachusetts

- Low baseline rate of uninsurance (~9-11%)
- High rate of employer sponsored insurance
- Generous Medicaid program
- Uncompensated Care Pool
- Strong consumer advocacy & safety net providers
- Highly regulated small group and individual health insurance markets
- Federal Medicaid 1115 waiver about to expire

Principles of Reform

- Insurance Market Reform
 - Build upon the existing base
 - Fill in gaps
 - Transparency/Efficiency (The Exchange)
- “Shared responsibility”
 - Individuals
 - Employers
 - Government
- Shift financing from “opaque safety net bulk payments” to health insurance for individuals

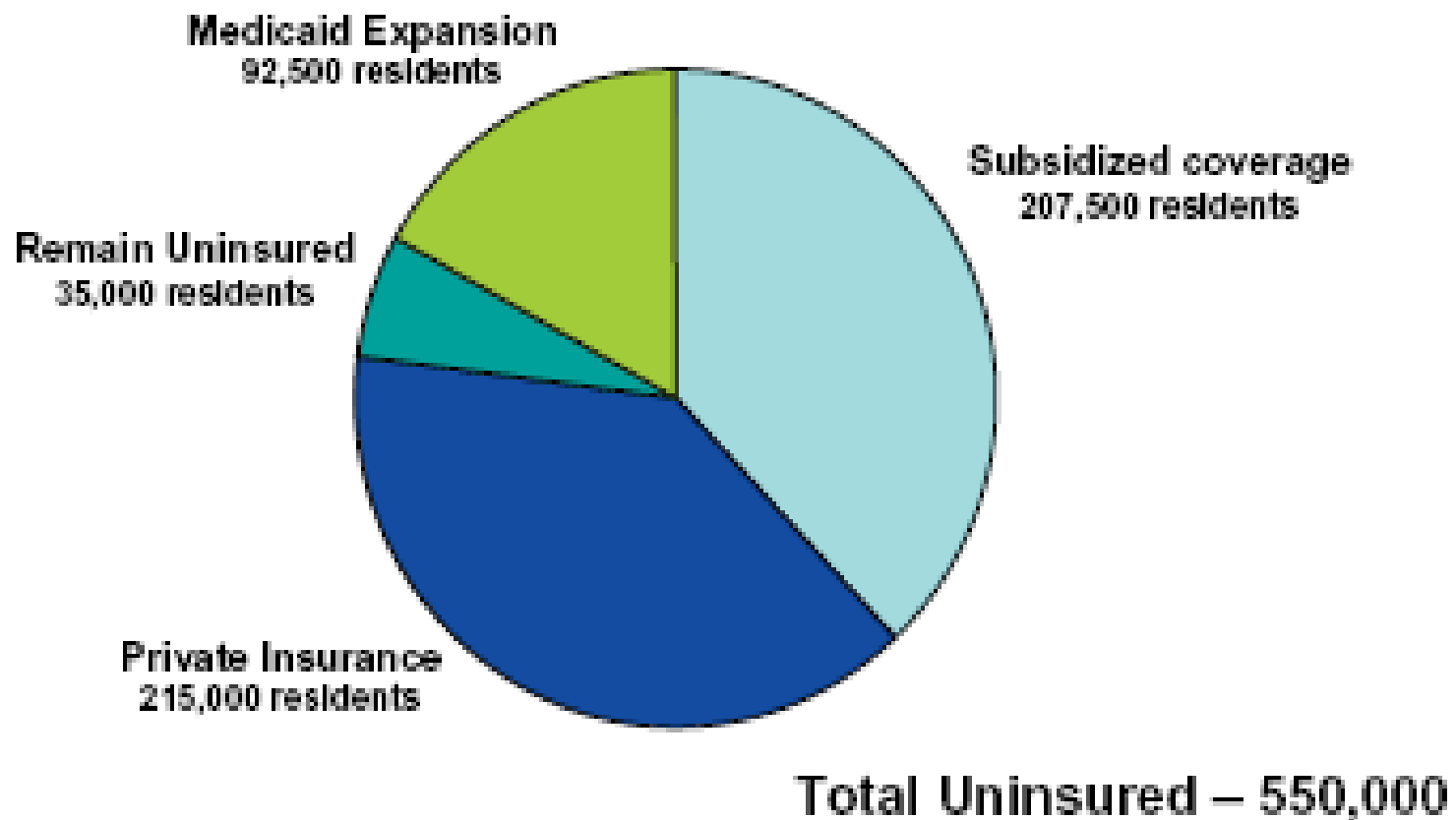


Key Elements – Carrots and Sticks

- Medicaid (expansions, restorations and provider rate increases)
- Individual/small group insurance mkt merger
- The *Connector*
 - Commonwealth Care (Subsidized coverage)
 - Commonwealth Choice (affordable coverage)
- Individual mandate
- Employer responsibilities (\geq 11 employees)

Figure 1

How Uninsured Are Covered Under the Massachusetts Health Care Reform Plan



Individual Mandate

- Applies to all MA adult residents*
 - *As long as “affordable” coverage is available
- Standard of affordability set by the Connector
- Minimum acceptable benefit package (“Minimum Creditable Coverage”) set by the Connector
 - Rx requirement Jan 1, 2009
- Enforced through state tax system

What's the Policy Importance of the Individual Mandate?

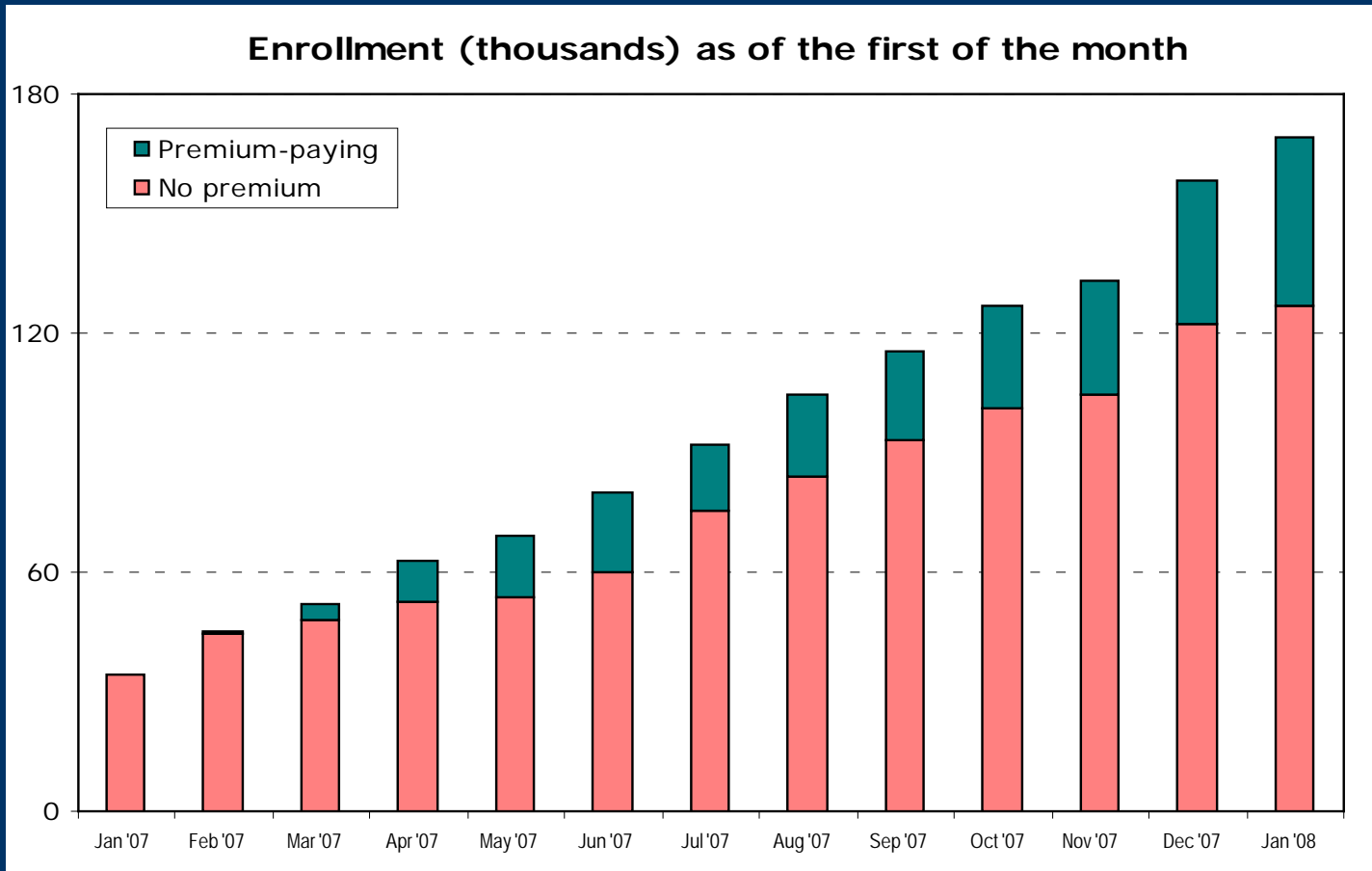
- Gets as close possible to universal coverage
 - Voluntary system, even with employer mandate, would not require workers to take up the offered coverage or affect non-workers – a group with particularly high rates of uninsurance
 - Encourages those eligible for public coverage to enroll
- Helps keep coverage more affordable
 - In voluntary health insurance system, people with low medical expenses more likely to go without coverage
 - Produces less money in overall insurance pool and higher premiums for those with insurance
- Reduces spending on “uncompensated care”

Subsidized Insurance: Launched CommCare for $\leq 100\%$ fpl on 10/06; for premium-payers on 1/07

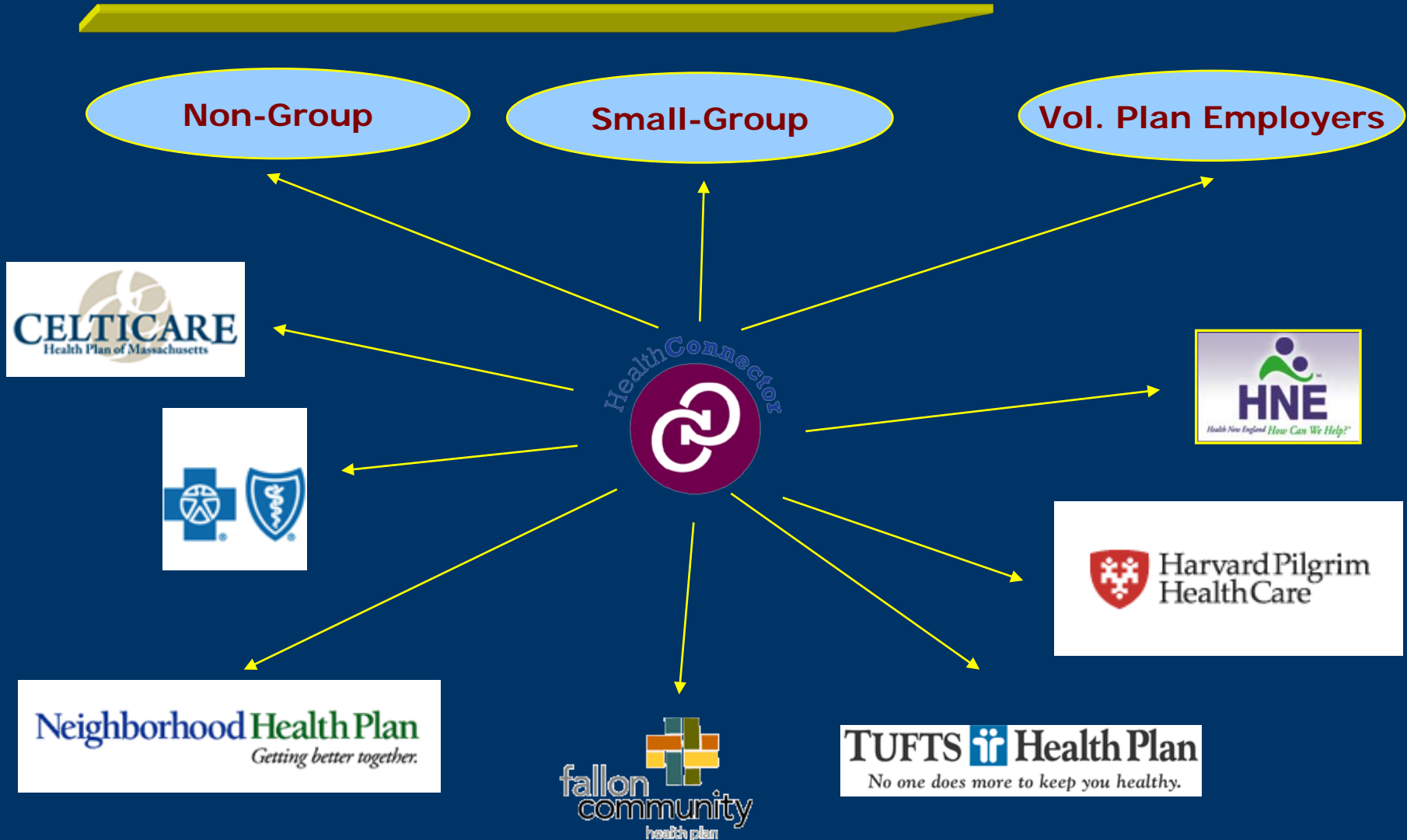
- Commonwealth Care is a government-subsidized, comprehensive health insurance for uninsured individuals with incomes up to 300 percent of the federal poverty level (FPL)
- Coverage was through a choice of four private health insurance plans – Medicaid Managed Care Organizations (MMCOS)
- A fifth plan (CeltiCare) entered the state thru this program in year-4
- Sliding scale enrollee contributions, ranging from minimum of \$0 to \$116 pmpm:

Commonwealth Care minimum monthly premiums – effective July 1, 2008		
Income (% of FPL)	Income (\$)	Min. monthly premium
0 - 150%	\$0 - \$16,248	\$0
150.1% - 200%	\$16,249 - \$21,660	\$39
200.1% - 250%	\$21,661 - \$27,084	\$77
250.1% - 300%	\$27,085 - \$32,496	\$116

Commonwealth Care: 170,000



Commonwealth Choice: 22,000 mbrs Connects Mass residents and businesses to commercial health insurance products



Employer Responsibilities

- Fair Share Contribution
 - Make “fair and reasonable” contribution to health insurance or pay (up to \$295 per employee per year)
 - Employee take-up rate of 25% or more -- or *
 - Offer to pay 33% toward cost of coverage
- Must offer Section 125 plans or could be subject to Free Rider Surcharge
 - Allow employees to make pre-tax contributions to health insurance or employer pays “free rider” surcharge if workers use unc care
- *Only employers with ≥ 11 full-time employees*

* As of 1/1/2009, employers of 50+ must meet both conditions

Not Just Coverage

- Quality and Cost Council
 - Goals adopted for FY 2008
 - Reduce the annual rise in costs to no more than unadjusted growth in GDP by 2012
 - Promote quality improvement through transparency
 - And more...
- Disparities Council
- MassHealth (Medicaid) pay-for-performance
- Public health/prevention restoration
 - Infection control, cancer, diabetes, and more

The New Big Dig

WSJ

May 21, 2008; Page A18

Mitt Romney's presidential run is history, but it looks as if the taxpayers of Massachusetts will be paying for it for years to come.

Progress Report

1. **2.7% uninsured** after 3 years
2. Of newly insured, **35% private pay**
3. **98% compliance** (taxpayer filings)
4. **59% - 75% voter approval** rating

Source: Jon Kingsdale, Ph.D. National Conference, Boston, MA, January 22, 2010

Value Comparison, Pre-/Post-Reform

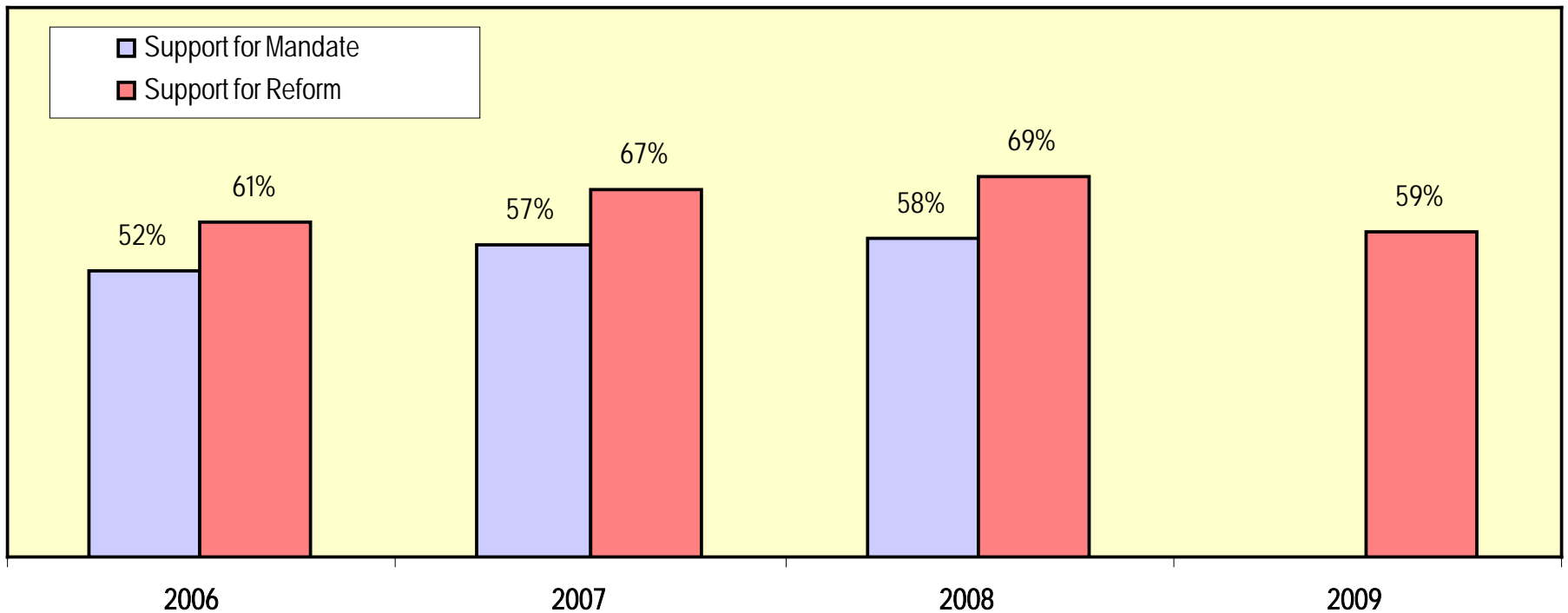
“Twice the coverage at half the price”

	Pre-reform	Post-reform*
Monthly Premium	\$335	\$184
Rx coverage	None	\$100 deductible
Deductible	\$5,000	\$2,000

*Commonwealth Choice for the non-group (ind'l) market

Strong Voter Support

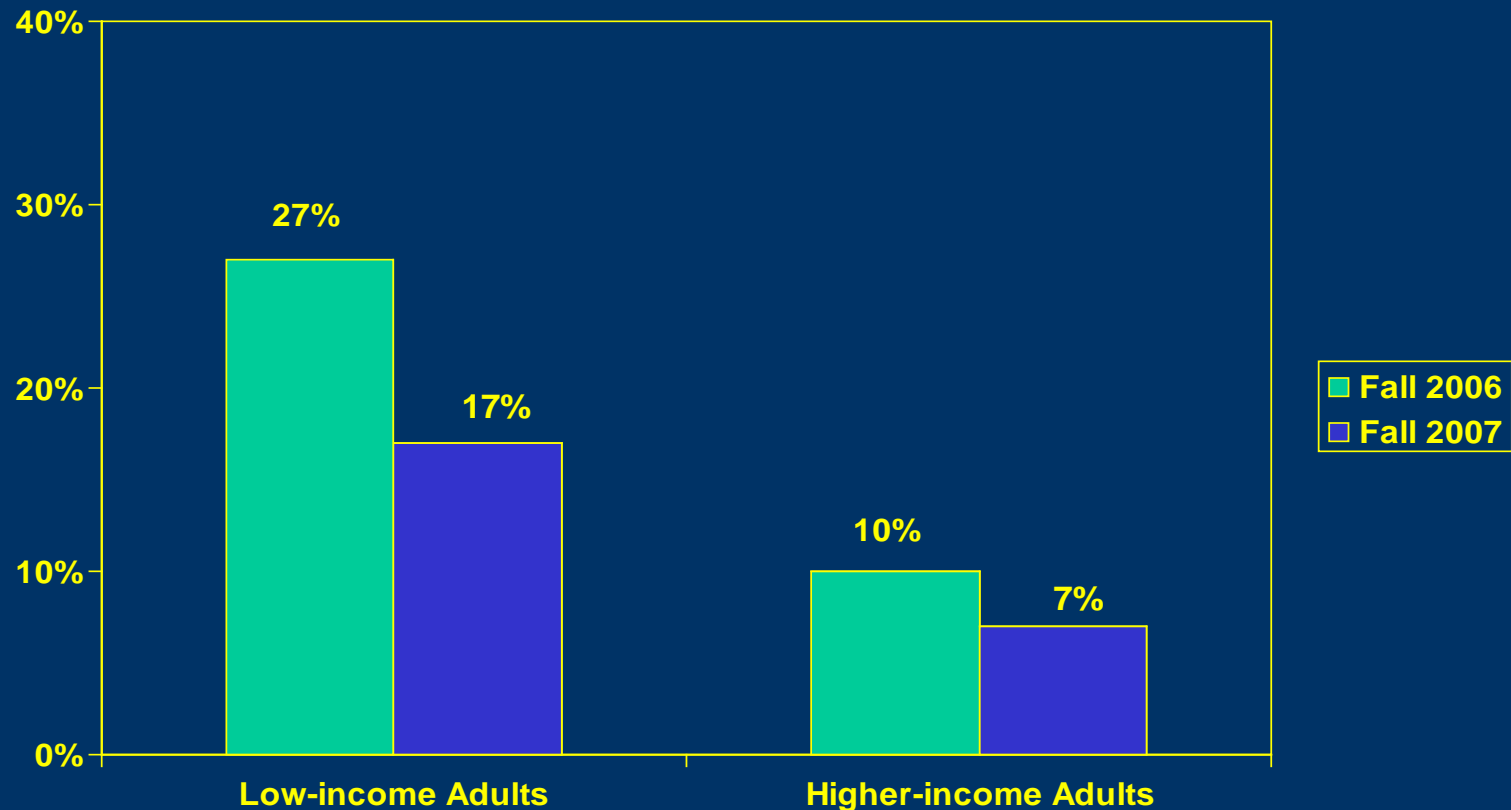
Public Support for Individual Mandate and Health Care Reform in Mass, 2006-2008



Source: Kaiser Family Foundation/Harvard School of Public Health/BCBS of Mass Foundation Surveys, 2006-2008; Harvard School of Public Health/Boston Globe Massachusetts Health Reform Poll (conducted September 14-16, 2009) Hofstra Conference 2010

Impact on affordability of care

Both low- and higher-income adults less likely to have unmet need for health care over the prior year because of cost of care



Massachusetts HCR: Near Universal Coverage at What Cost?*

* NEJM, 2009

TABLE: The Financing of Massachusetts Health Care Reform (\$ in Millions)

	FY06 Actuals (Pre-HCR)	FY09 Estimated	Difference FY06-FY09
SPENDING			
MassHealth	\$770	\$795	
Commonwealth Care	\$0	\$805	
Safety Net/Pool	\$656	\$417	
Total	\$1,426	\$2,017	\$591
REVENUES			
Safety Net/Pool	\$320	\$320	
Local Contribution to MCOs	\$385	\$0	
Federal Financial Participation	\$688	\$1,272	
Dedicated Revenues	\$0	\$219	
Total Revenue	\$1,393	\$1,811	\$418
Diff in Net New Annual Spending			\$172 <1% of State Budget

Source: Weissman and Bigby, NEJM 2009

Challenges

- The overall cost of care in Massachusetts
 - If insurance becomes less affordable, the number of people who are exempted from the individual mandate could increase.
- Financing – Faster and higher than expected due to underestimate of uninsured
- Employers with 50+ employees using public coverage/subsidies
- Penalties for individual mandate will increase
- Treatment of immigrants
 - Aliens with Special Status (AWSS) not eligible for federal match
 - Undocumented immigrants not eligible for CommCare

NYT June 16, 2008

EDITORIAL

The Massachusetts Model

Massachusetts's pioneering plan to provide universal health coverage is off to a good start and is heartening evidence that national health care reform may be possible if sufficient skill and determination are applied to forge a political consensus.

End of Presentation